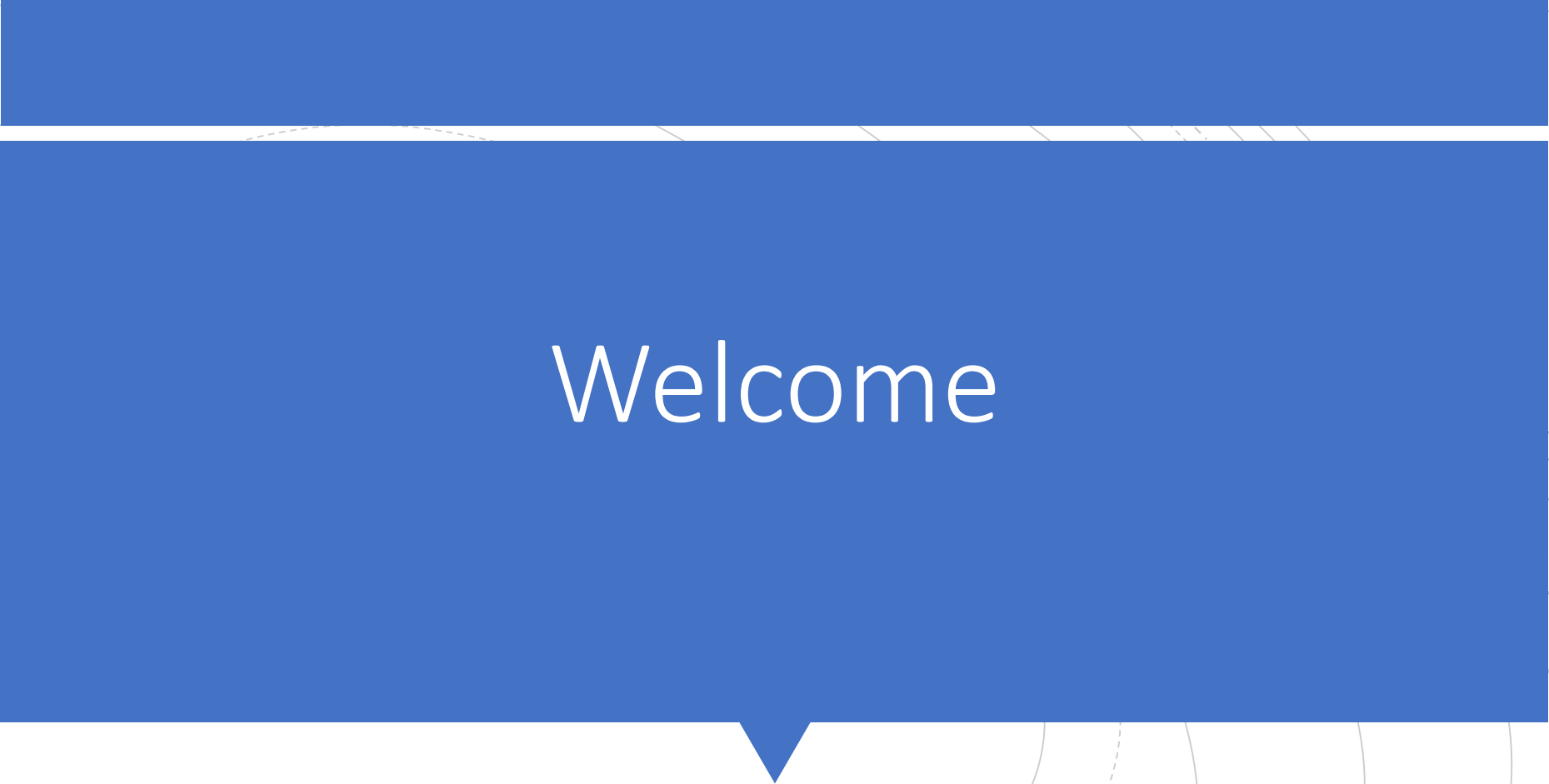




Booking More Clients Session 4

with Sheri Kaye Hoff



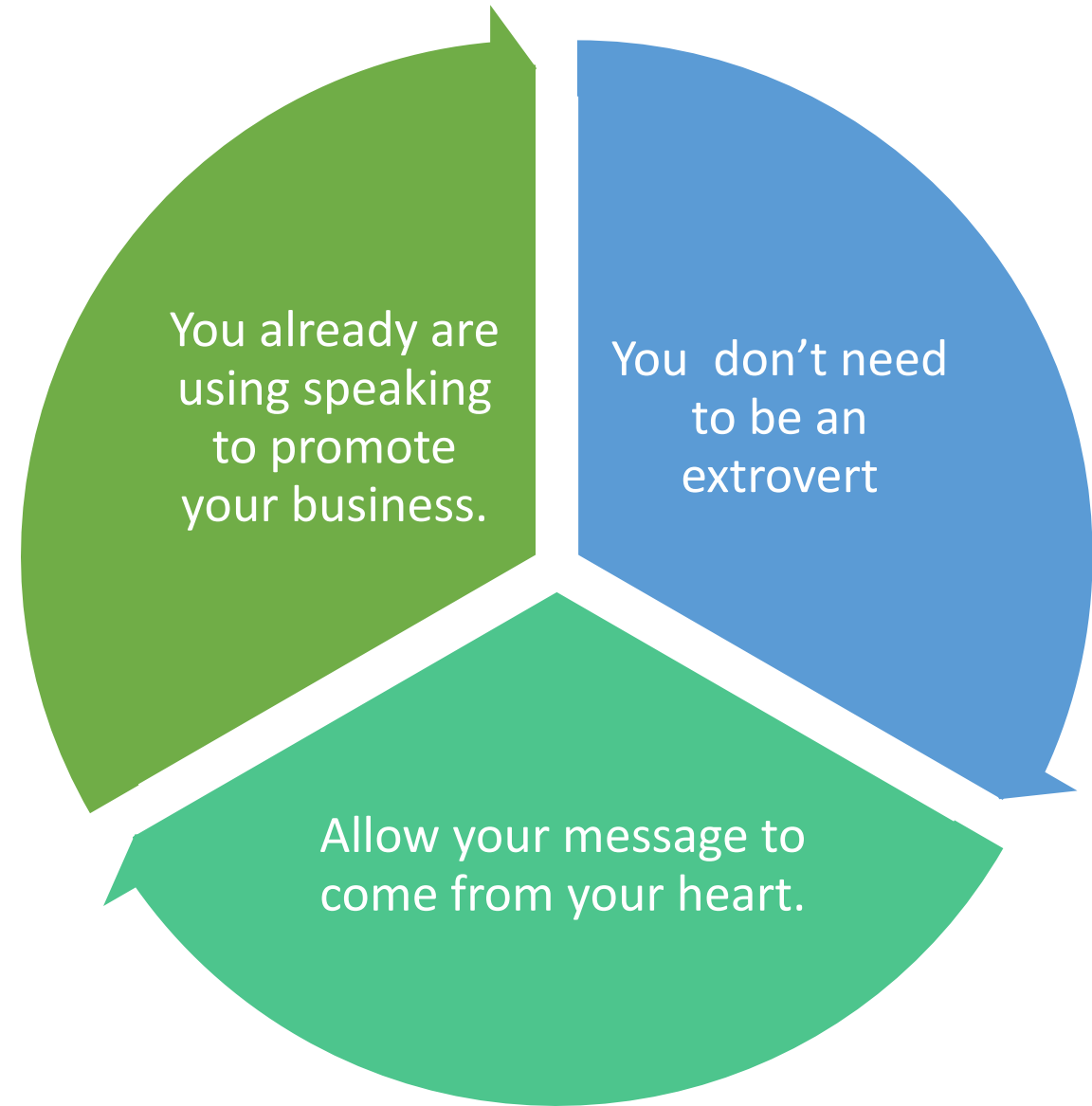
Welcome



Relax Into Attracting Clients

- Safe space.
- Be vulnerable.
- Set your intention.

Magnetic and inspired speaking





Get Your Result

- Be Open to Giving and Receiving.
- Show up fully.
- Be willing to be seen.
- Be open to feedback and support.
- Create a distraction free environment.



Thank You

Time

Mythbuster-
There is never
enough time.

Truth: You always
have time to do
the things you
want to do.

Time

1

If you say you don't have time- what is the real reason?

2

Own the time you have.

3

You are the master of your schedule.

Time

Do	Do what is important.
Do	Do what makes the most difference in the long run.
Don't schedule	Don't schedule every minute.
Do	Don't – do more
Do enjoy	Do enjoy life- celebrate more and rest more.

Journal Prompt

I really wish I had more time to do.....?

What am I doing instead of what I really want to do?

How can I make the changes I need to make to do what I really want to do.

Fear

- What do you know is true about fear?
- What is fear really?
- The fear of _____ keeps me from _____
- I won't let the fear of _____ Keep me from _____

Lifting fear Meditation

- Deep Breath in and Out



Money

Your money
beliefs impact
getting clients

How have your
money beliefs
impacted you?



Money exercise

- If money were a person, what would you say to money about how you feel?
- If you were money, what would you say to you about how you feel about you? What would you say to humanity?

Expand Your channels to Receive

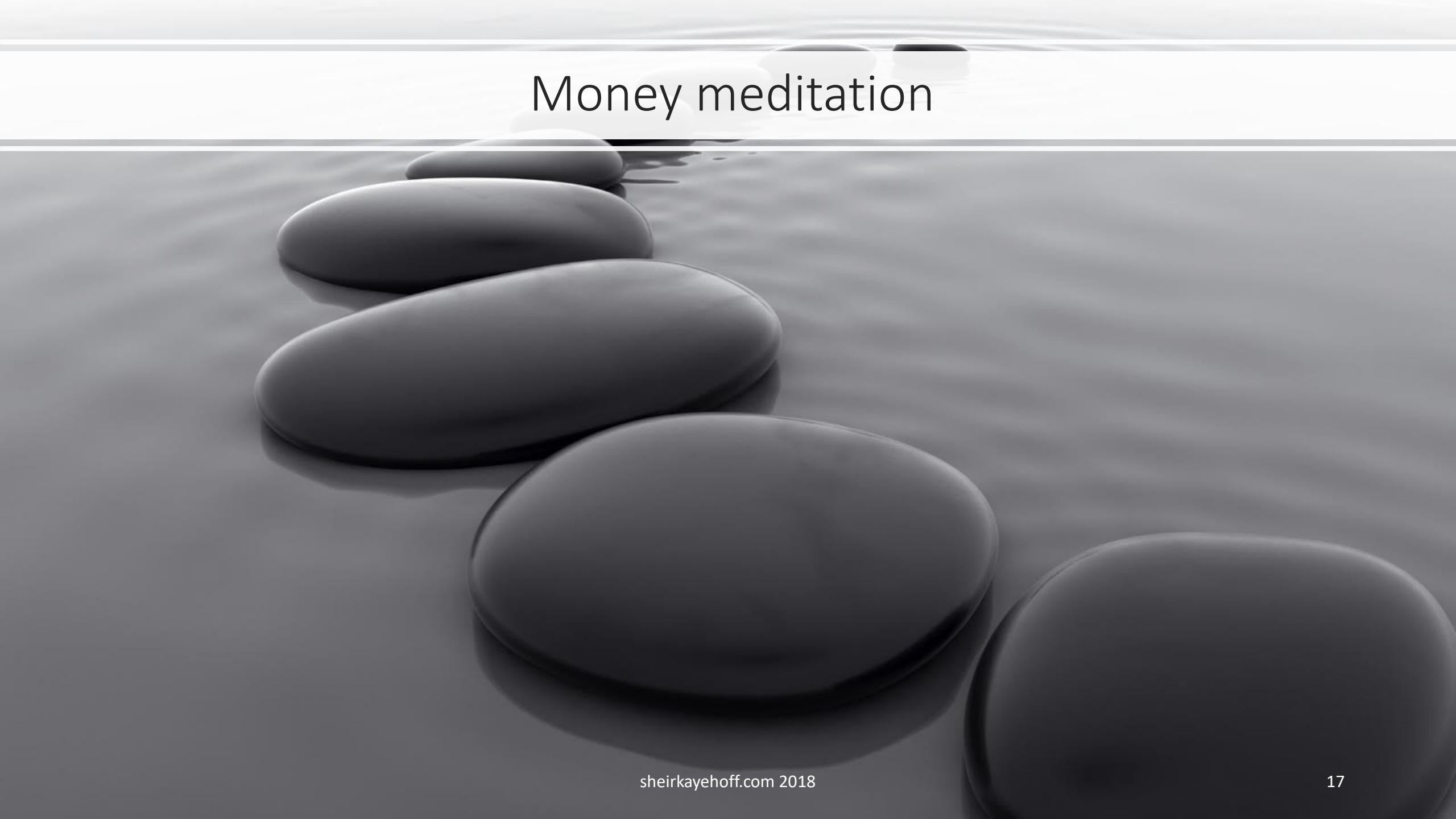
Receive, receive, receive.



Get Rid of Your fears around money

How would your life change if you had great wealth?

Money meditation



“If the only prayer you said was thank you,
that would be enough.”
— Eckhart Tolle

Appreciation



Client attraction



YOUR CLIENT
ATTRACTION PROCESS
BEGINS WITH YOU.



INCREASE YOUR
CONFIDENCE.



UNDERSTAND YOUR
VALUE.



YOU ARE WORTHY.



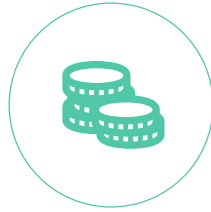
HOW DO YOU WANT
TO LIVE YOUR
BUSINESS?



ULTIMATE RESULT



YOUR PRODUCT/SERVICE
PACKAGE



PRICING



BELIEVE IN WHAT YOU
OFFER



INTUITIVE
TESTING/MUSCLE
TESTING FOR PRICING



RAISING PRICING- WHAT
TO INCLUDE IN ORDER
TO CREATE VALUE.

Next level

Client services

For all of your current clients- over deliver.

For new clients over deliver.

If you dream of working with a few clients- at higher pricing- what needs to go into your packages? Juicy bonuses.



Your Heart in the right place

- Service

Inspiration

“There is a genius in every man and woman, waiting to be brought forth.”
— Wallace D. Wattles

| Personal Excellence

Walking your talk:

Your beingness- attracts the same level of beingness.

If you follow through in your commitments, your clients will follow through.

If you invest in yourself, your clients will invest in themselves.



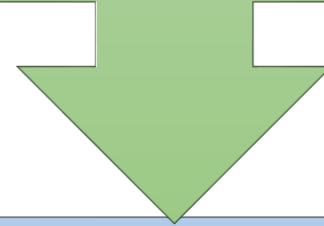
Personal excellence Cont'd

- If you think, “I can’t afford it, then your clients will think- “I can’t afford it”.
- Planting seeds of
- Abundance.



Client attracting

Set your intention.



How do you want or wish
your client attraction
process unfold?



Attracting Clients action Steps

- Interact where your ideal clients hang out.
- Make it easy for people to find you.
- Build credibility and trust.
- Make it easy for people to work with you.
- Offer samples of your work/product/services.



Cheers to New
Clients

Thank you



- Thank you